



# Capabilities Statement

## Mark Henderson

CEO

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## Nick Dunn

Executive Vice President

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## Corporate Overview

PCI Professional Services (PCI-PS) is a tribally-owned certified SBA 8(a) Small Disadvantaged Business providing technical and professional services across U.S. Federal Agencies and the Department of Defense.

Our professionals have spent decades providing quality support services in the areas of acquisition/contract management, program/project management, financial and budget support, and professional services. We are familiar with the demands our Government customers face and have adopted a proactive approach to developing real solutions to the problems our clients encounter.

PCI-PS constantly strives to manage our business efficiently and effectively so that we can pass cost savings on to our clients and deliver the best overall value. We are especially proud of our contract start-up skills and have a proven transition process that allows for immediate performance accountability coupled with onboarding key personnel to ensure customer support continuity and long-term satisfaction. Our people are our most important asset and we invest heavily in recruiting and retaining industry-leading talent.

a wholly-owned subsidiary of Poarch  
Creek Indian Federal Services  
pcfederalservices.com



## Key Business Areas



### Insights and Optimization

- Strategy & Innovation
- Workforce Development & Transformation
- Organizational Design
- Business Optimization



### Information Technology

- CyberSecurity
- DevSecOps
- Systems Engineering
- Agile Development
- IT Helpdesk
- Enterprise IT



### Data Analytics

- Data Strategy
- Data Architecture
- Machine Learning & Artificial Intelligence



### Program Management

- Financial Management
- Budget Support
- Performance Data Analytics
- EVMS
- Project Management & Scheduling
- Compliance Support



### Acquisition Support

- Full Life-Cycle Contract Administration
- Acquisition Data Analytics
- Acquisition Systems Support
- Grants Management



### Administrative Support

- Full HR Support Capabilities
- Records Management
- Prepare & Draft Correspondence
- Organize & Maintain Files
- Assist with Prepared Briefings

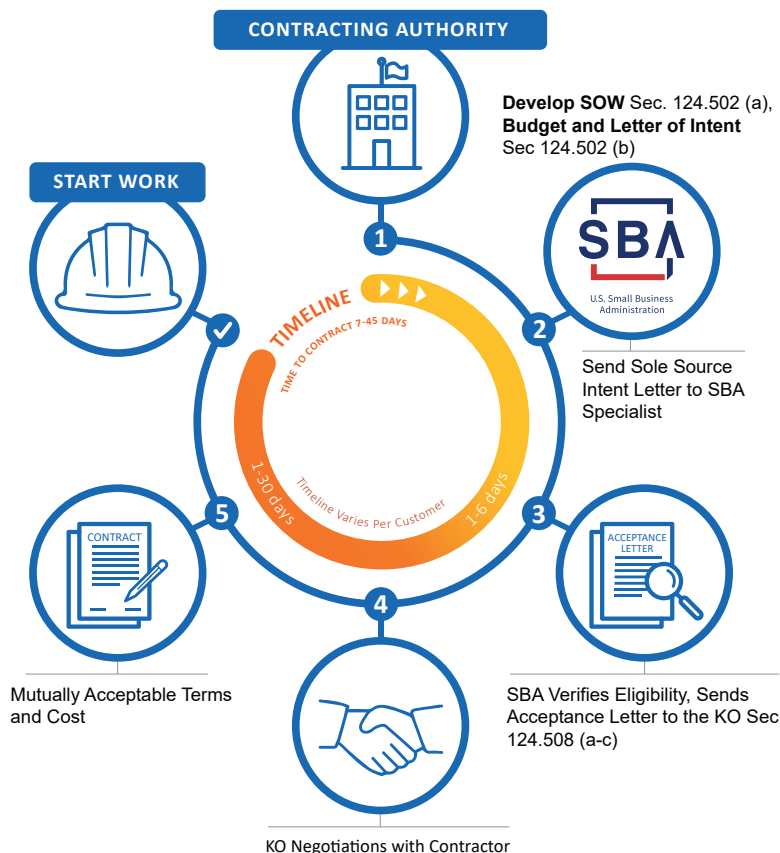
# Benefits of Tribal 8(a) Sole Sourcing

FEATURE	BENEFIT
Tribally-Owned Super 8(a)	<ul style="list-style-type: none"> <li>• Can receive non-competitive sole source awards up to \$100M DoD</li> <li>• Can receive non-competitive sole source awards up to \$25M at FedCiv Agencies (non-DoD)</li> <li>• Sole source awards above \$100M / \$25M possible with J&amp;A</li> <li>• Tribal 8(a) awards are not protestable per 13 CFR 124.517(a)</li> </ul>
Direct Negotiations	<ul style="list-style-type: none"> <li>• Reduced risk and ambiguities</li> <li>• Best value pricing</li> <li>• Full understanding of costs and staffing</li> </ul>
Streamlined Procurement	<ul style="list-style-type: none"> <li>• Reduced acquisition cycle-days not months</li> <li>• Supports mission readiness</li> </ul>
Savings	<ul style="list-style-type: none"> <li>• Lowered administrative costs</li> <li>• High-Level SOW and LOE</li> </ul>
Small Business Goals	<ul style="list-style-type: none"> <li>• SBA credit for small business promotion</li> </ul>
Qualified Contractor	<ul style="list-style-type: none"> <li>• Contractor qualifications are known</li> </ul>
Poarch Creek Indians	<ul style="list-style-type: none"> <li>• Substantial financial resources</li> <li>• Proven performance record</li> </ul>
Category Management Credit	<ul style="list-style-type: none"> <li>• Receive Tier 2 "Spend Under Management" (SUM) Credit (OMB Memo M-22-03 Dec 2, 2021)</li> </ul>

Please send offering letter to:  
Ms. Sandrieka Moore  
AO/Business Opportunity Specialist  
sandrieka.moore@sba.gov

CAGE Code: 9R3H7  
UEID Number: H2E1BYV9D1J9

## Tribal 8(a) Sole Source Process



## Clients Supported



## Certifications



## NAICS

541611, 541511, 541512, 541513,  
541519, 541618, 541690